

A SMARTER APPROACH TO CASH MANAGEMENT

How Michael Kors reduced count time, simplified cash handling, and freed store teams to focus on customers.



RESULTS OVERVIEW

400+

Stores Supplied

<1 min

Count Time

45-Day

In-Store Trial

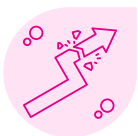
THE STORY IN BRIEF

Michael Kors operates more than 600 stores globally, with multiple tills in many locations and high transaction volumes throughout the day.

As manual cash tasks began to slow floats, cash pick-ups, and shift changes, the business needed a faster, simpler way to count and document cash without pulling associates away from customers.



Manual Counts



Disruptive Cash Processes



Less Time for Customers

THE CHALLENGE

As store volumes grew, manual counting became harder to manage efficiently across busy locations.

In stores with five to eight tills, small delays quickly added up. Floats took longer to prepare, cash pick-ups disrupted service, and recounts created extra work for managers and associates.

Inconsistent documentation also made it harder to verify counts quickly and maintain a clear audit trail.

Michael Kors needed a solution that would bring more speed, structure, and accountability to cash handling without adding complexity for store teams.

THE SOLUTION

Michael Kors began with a focused 45-day trial in three stores across New York, Florida, and Texas. Cashmaster worked with store operations managers to review existing processes and identify where time could be saved.

Cashmaster One Max gave teams a faster, more consistent way to count notes, coins, and rolls, while supporting float preparation and structured count storage.

Cashmaster Printer One provided immediate report printing, making it easier for managers to verify and sign off counts at the point of count.



THE OUTCOME

Following a successful trial, Michael Kors rolled out the solution across its highest-volume stores.

Cash handling became faster, more consistent, and less disruptive. Floats, cash pick-ups, and end-of-day tasks were completed more efficiently.

Printed reports gave managers a clearer audit trail, making counts quicker to verify and reducing the need for recounts.

Most importantly, associates spent less time counting cash and more time supporting customers in a premium retail environment.



Faster Counts



Clearer
Audit Trail



More Time for
Customers



“The Cashmaster One Max has significantly reduced the time we spend counting cash, preparing floats, and organising cash pick-ups. Our sales associates’ time is freed up to concentrate on more important matters, namely our customers.”

Senior Operations Manager, Michael Kors

AT A GLANCE

Customer: Michael Kors

Solution: Cashmaster One Max with
Cashmaster Printer One

Trial: 45-day in-store trial

Stores supplied: 400+

Count time: Less than one minute

GET IN TOUCH

Ready to make cash handling faster, more accurate, and easier to control?

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 cashmaster.com